



Board of County Commissioners
Budget Workshop Agenda
January 27, 2010
1:30 – 3:30 PM

Introduction	Pat Bean, County Administrator
Overview of the County Biennial Budget Process and Budget Calendar	Eric Johnson, Management Services Administrator and Budget Director
Major Assumptions in the FY 11 Planned Budget .	Eric Johnson, Management Services Administrator and Budget Director
Reports on User Fees Used to Mitigate FY 10 Budget Cuts	Bill Armstrong, Director, Animal Services Mark Thornton, Director, PRC Tom Papin, Director, Children's Services
Prioritization Used to Recommend Non-Profit Funding in FY 10 and FY 11.....	Manus O'Donnell, Human Services Administrator
Strategies for Readdressing the FY 11 Budget ...	Pat Bean, County Administrator Eric Johnson, Management Services Administrator and Budget Director
Expected Citizen Participation/Transparency in the Process	Board of County Commissioners
Adjourn	

Proposed FY 11 Budget Calendar

Budget Workshops

January 27, 2010

February 24, 2010

June 10, 2010

July 15, 2010

July 28, 2010 (Reconciliation)

Public Hearings

July 15, 2010

September 15, 2010

September 23, 2010

Delivery of Recommended Budget to Board

June 3, 2010

All Budget Workshops begin at 1:30 PM except for the June 10th Workshop (2:30 PM) and the all day July 28th workshop which begins at 9:00 AM.

All Public Hearings are at 6:00 PM.

1/27/10
WS #1

Revenues

- 8.5% further reduction in the property tax base results in a loss of \$57 million of property tax revenue from FY 10 to FY 11. **
- Other tax revenues (CIT, Indigent Care, CST, fuel taxes, and tourist taxes) increase by \$11 million.
- State-shared revenue based on sales taxes and fuel taxes increase \$6 million.
- Grant revenues fluctuate with a net increase of \$3 million.
- User fees (excl. enterprises) increase \$5 million.

** best case scenario



1

Expenditures

- FY 11 is balanced, but reflects significant cuts in programs and continued fees adopted in FY 10.
- Pay increases continue to be suspended and 3 furlough days are planned.
- Debt defeasance frees up \$15 million previously expended for debt.
- Capital projects funding will largely be limited to programs with dedicated funding sources: water/wastewater, solid waste, and ELAPP.



2

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2

Partnership Eligibility

Social Services Grant

Nonprofit organizations must be incorporated and have tax-exempt status under Sections 501 (c)(3) or 501 (c)(4) of the Internal Revenue Code. These organizations are exempt from taxation under Subtitle A of the Code; have an accounting system and a voluntary board; and cannot provide any religious or political services.

- Nonprofit organizations must provide a human service activity in Hillsborough County, Florida.
- Services must be deemed necessary by Hillsborough County Government for the general benefit of its citizens.
- Services must be provided more effectively and/or more cost efficiently by the nonprofit than by County Government.
- Services must be available and targeted to residents from all geographic areas of Hillsborough County.
- Services must be open to all citizens in conformance with federal, state, and local human rights laws.

Program Priorities

Social Services Grant Partnerships

Programs considered must fall within one or more of the following categories:

Level One programs *directly provide basic human needs*. These are services provided to individuals in need of emergency services, crisis intervention, safety, shelter, and food. Highest consideration will be given to agencies, which, in addition to providing for basic human needs, have programs which assist an individual to become self-sufficient.

Level Two programs *enable a person to be self-sufficient*. These are services that support a person so they can provide their own food and shelter rather than directly providing food and shelter to the person. Highest consideration will be given to programs assisting an individual in maintaining self-sufficiency.

Level Three programs *enhance the quality of life* for people who do not have the resources to access these services thereby maximizing a person's potential as a member of our community.

Evaluation Criteria

Applications will be reviewed using the following criteria:

- Provides a human service that is deemed necessary for the general benefit of the County, is considered a public responsibility, and is available to all residents of the County.
- Demonstrates the intensity and quantity of need for the service.
- Provides the services at less expense than the County or more effectively at a reasonable per client cost.
- Has a locally based, volunteer Board of Directors and a well-qualified staff.
- Has a broad funding base and not substantially rely on County grant funds.
- Makes effective use of volunteers whenever feasible.
- Demonstrates cooperation with other agencies providing the same or similar service.
- If a previous recipient, has resolved any identified problems in financial or programmatic audits or quarterly reports.

Strategies for Readdressing the FY 11 Planned Budget



Budget Workshop
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Strategies for Readdressing the FY 11 Planned Budget

- ◆ Focus on those areas of the budget where service reductions are planned in FY 11 in order to seek alternatives.
- ◆ Update revenues and adjust affected budgets as appropriate.

This is consistent with the biennial budget process.



Strategies for Readdressing the FY 11 Planned Budget

Use strategies focused on a three-pronged approach:

1. **“SOS” – Save Our Services.** Look for opportunities to drive down costs and change how we deliver services to achieve results within our financial constraints.



Strategies for Readdressing the FY 11 Planned Budget

Use strategies focused on a three-pronged approach:

- 2. Alternatives To Furloughs.** We impact our employees *and our customers* when we shut down operations on furlough days. We benefit both if we find alternative savings.



Strategies for Readdressing the FY 11 Planned Budget

Use strategies focused on a three-pronged approach:

- 3. New Employees' Benefits.** Establish a reduced benefits package for employees hired after a future date – e.g., July 1, 2010 – to lower future operating costs as turnover occurs.



Focal Points for Achieving Savings

- ◆ Collaboration
- ◆ Process improvement
- ◆ Program alternatives
- ◆ Scheduling alternatives
- ◆ Staffing patterns
- ◆ Cross training
- ◆ Organization structure
 - ◆ Supervisory levels
 - ◆ Supervisory span of control

